



**EDUCATIONAL MODELS FOR LEARNING-ARIZONA  
COUNSELOR & INSTRUCTIONAL COACH**

**Effective July 1, 2020**

**ANNUAL SALARY RATES**

**208 DAYS CONTRACT YEAR**

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	
	BA	BA + 36 or MA	BA + 60 or BA + 54 with MA	BA + 72 with MA	BA + 90 with MA	
<b>STEP</b>	<b>Range 1</b>	<b>Range 2</b>	<b>Range 3</b>	<b>Range 4</b>	<b>Range 5</b>	<b>STEP</b>
<b>01</b>	54,469.00	57,145.00	59,980.00	62,987.00	64,770.00	<b>01</b>
<b>02</b>	55,689.00	58,436.00	61,350.00	64,437.00	66,220.00	<b>02</b>
<b>03</b>	56,906.00	59,727.00	62,720.00	65,890.00	67,673.00	<b>03</b>
<b>04</b>	58,126.00	61,020.00	64,089.00	67,341.00	69,124.00	<b>04</b>
<b>05</b>	59,444.00	62,417.00	65,571.00	68,913.00	70,696.00	<b>05</b>
<b>06</b>	60,764.00	63,817.00	67,052.00	70,482.00	72,265.00	<b>06</b>
<b>07</b>	61,504.00	64,636.00	67,956.00	71,475.00	73,258.00	<b>07</b>
<b>08</b>	62,930.00	66,184.00	69,559.00	73,176.00	74,959.00	<b>08</b>
<b>09</b>	64,358.00	67,661.00	71,164.00	74,874.00	76,657.00	<b>09</b>
<b>10</b>	65,785.00	69,174.00	72,766.00	76,574.00	78,357.00	<b>10</b>
<b>11</b>	-	70,810.00	74,501.00	78,414.00	80,197.00	<b>11</b>
<b>12</b>	-	72,448.00	76,235.00	80,251.00	82,034.00	<b>12</b>
<b>13</b>	-	73,795.00	77,681.00	81,801.00	83,584.00	<b>13</b>
<b>14</b>	-	-	79,558.00	83,790.00	85,574.00	<b>14</b>
<b>15</b>	-	-	81,435.00	85,782.00	87,565.00	<b>15</b>
<b>16</b>	-	-	83,312.00	87,770.00	89,553.00	<b>16</b>
<b>17</b>	-	-	-	89,923.00	91,706.00	<b>17</b>
<b>18</b>	-	-	-	92,076.00	93,859.00	<b>18</b>
<b>19</b>	-	-	-	94,229.00	96,012.00	<b>19</b>
<b>20</b>	-	-	-	-	-	<b>20</b>
<b>21</b>	-	-	-	-	-	<b>21</b>



**EDUCATIONAL MODELS FOR LEARNING-ARIZONA  
COUNSELOR & INSTRUCTIONAL COACH**

**Effective July 1, 2020**

**MONTHLY RATES**

**208 DAYS CONTRACT YEAR**

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	
	BA	BA + 36 or MA	BA + 60 or BA + 54 with MA	BA + 72 with MA	BA + 90 with MA	
<b>STEP</b>	<b>Range 1</b>	<b>Range 2</b>	<b>Range 3</b>	<b>Range 4</b>	<b>Range 5</b>	<b>STEP</b>
<b>01</b>	4,539.08	4,762.08	4,998.33	5,248.92	5,397.50	<b>01</b>
<b>02</b>	4,640.75	4,869.67	5,112.50	5,369.75	5,518.33	<b>02</b>
<b>03</b>	4,742.17	4,977.25	5,226.67	5,490.83	5,639.42	<b>03</b>
<b>04</b>	4,843.83	5,085.00	5,340.75	5,611.75	5,760.33	<b>04</b>
<b>05</b>	4,953.67	5,201.42	5,464.25	5,742.75	5,891.33	<b>05</b>
<b>06</b>	5,063.67	5,318.08	5,587.67	5,873.50	6,022.08	<b>06</b>
<b>07</b>	5,125.33	5,386.33	5,663.00	5,956.25	6,104.83	<b>07</b>
<b>08</b>	5,244.17	5,515.33	5,796.58	6,098.00	6,246.58	<b>08</b>
<b>09</b>	5,363.17	5,638.42	5,930.33	6,239.50	6,388.08	<b>09</b>
<b>10</b>	5,482.08	5,764.50	6,063.83	6,381.17	6,529.75	<b>10</b>
<b>11</b>	-	5,900.83	6,208.42	6,534.50	6,683.08	<b>11</b>
<b>12</b>	-	6,037.33	6,352.92	6,687.58	6,836.17	<b>12</b>
<b>13</b>	-	6,149.58	6,473.42	6,816.75	6,965.33	<b>13</b>
<b>14</b>	-	-	6,629.83	6,982.50	7,131.17	<b>14</b>
<b>15</b>	-	-	6,786.25	7,148.50	7,297.08	<b>15</b>
<b>16</b>	-	-	6,942.67	7,314.17	7,462.75	<b>16</b>
<b>17</b>	-	-	-	7,493.58	7,642.17	<b>17</b>
<b>18</b>	-	-	-	7,673.00	7,821.58	<b>18</b>
<b>19</b>	-	-	-	7,852.42	8,001.00	<b>19</b>
<b>20</b>	-	-	-	-	-	<b>20</b>
<b>21</b>	-	-	-	-	-	<b>21</b>



**EDUCATIONAL MODELS FOR LEARNING-ARIZONA  
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**DAILY RATES**

**208 DAYS CONTRACT YEAR**

	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	
	BA	BA + 36 or MA	BA + 60 or BA + 54 with MA	BA + 72 with MA	BA + 90 with MA	
<b>STEP</b>	<b>Range 1</b>	<b>Range 2</b>	<b>Range 3</b>	<b>Range 4</b>	<b>Range 5</b>	<b>STEP</b>
<b>01</b>	261.87	274.74	288.37	302.82	311.39	<b>01</b>
<b>02</b>	267.74	280.94	294.95	309.79	318.37	<b>02</b>
<b>03</b>	273.59	287.15	301.54	316.78	325.35	<b>03</b>
<b>04</b>	279.45	293.37	308.12	323.75	332.33	<b>04</b>
<b>05</b>	285.79	300.08	315.25	331.31	339.88	<b>05</b>
<b>06</b>	292.13	306.81	322.37	338.86	347.43	<b>06</b>
<b>07</b>	295.69	310.75	326.71	343.63	352.20	<b>07</b>
<b>08</b>	302.55	318.19	334.42	351.81	360.38	<b>08</b>
<b>09</b>	309.41	325.29	342.13	359.97	368.54	<b>09</b>
<b>10</b>	316.27	332.57	349.84	368.14	376.72	<b>10</b>
<b>11</b>	-	340.43	358.18	376.99	385.56	<b>11</b>
<b>12</b>	-	348.31	366.51	385.82	394.39	<b>12</b>
<b>13</b>	-	354.78	373.47	393.27	401.85	<b>13</b>
<b>14</b>	-	-	382.49	402.84	411.41	<b>14</b>
<b>15</b>	-	-	391.51	412.41	420.99	<b>15</b>
<b>16</b>	-	-	400.54	421.97	430.54	<b>16</b>
<b>17</b>	-	-	-	432.32	440.89	<b>17</b>
<b>18</b>	-	-	-	442.67	451.25	<b>18</b>
<b>19</b>	-	-	-	453.02	461.60	<b>19</b>
<b>20</b>	-	-	-	-	-	<b>20</b>
<b>21</b>	-	-	-	-	-	<b>21</b>



**EDUCATIONAL MODELS FOR LEARNING-ARIZONA  
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**HOURLY RATES**

**208 DAYS CONTRACT YEAR**

	<u>A</u> BA	<u>B</u> BA + 36 or MA	<u>C</u> BA + 60 or BA + 54 with MA	<u>D</u> BA + 72 with MA	<u>E</u> BA + 90 with MA	
<b>STEP</b>	<b>Range 1</b>	<b>Range 2</b>	<b>Range 3</b>	<b>Range 4</b>	<b>Range 5</b>	<b>STEP</b>
<b>01</b>	32.73	34.34	36.05	37.85	38.92	<b>01</b>
<b>02</b>	33.47	35.12	36.87	38.72	39.80	<b>02</b>
<b>03</b>	34.20	35.89	37.69	39.60	40.67	<b>03</b>
<b>04</b>	34.93	36.67	38.52	40.47	41.54	<b>04</b>
<b>05</b>	35.72	37.51	39.41	41.41	42.49	<b>05</b>
<b>06</b>	36.52	38.35	40.30	42.36	43.43	<b>06</b>
<b>07</b>	36.96	38.84	40.84	42.95	44.03	<b>07</b>
<b>08</b>	37.82	39.77	41.80	43.98	45.05	<b>08</b>
<b>09</b>	38.68	40.66	42.77	45.00	46.07	<b>09</b>
<b>10</b>	39.53	41.57	43.73	46.02	47.09	<b>10</b>
<b>11</b>	-	42.55	44.77	47.12	48.20	<b>11</b>
<b>12</b>	-	43.54	45.81	48.23	49.30	<b>12</b>
<b>13</b>	-	44.35	46.68	49.16	50.23	<b>13</b>
<b>14</b>	-	-	47.81	50.36	51.43	<b>14</b>
<b>15</b>	-	-	48.94	51.55	52.62	<b>15</b>
<b>16</b>	-	-	50.07	52.75	53.82	<b>16</b>
<b>17</b>	-	-	-	54.04	55.11	<b>17</b>
<b>18</b>	-	-	-	55.33	56.41	<b>18</b>
<b>19</b>	-	-	-	56.63	57.70	<b>19</b>
<b>20</b>	-	-	-	-	-	<b>20</b>
<b>21</b>	-	-	-	-	-	<b>21</b>